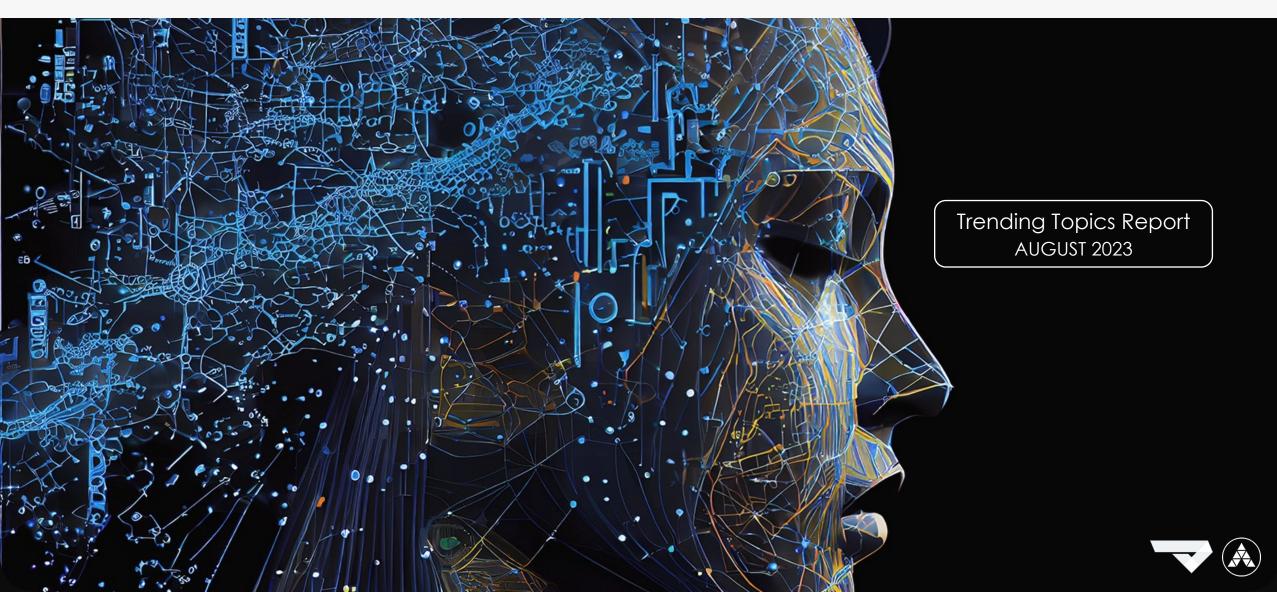


## **AI Trends**



## Al Topics

Shoppers/Consumers

Ø

Workplace

**б** ХХХХ CPG CPG XXXX



"Our intelligence is what makes us human, and AI is an extension of that quality. Artificial intelligence is extending what we can do with our abilities. In this way, it's letting us become more human."

- Yann LeCun



## AI SHOPPERS/ CONSUMERS





## Half of US adults familiar with artificial intelligence

Higher than other new tech concepts

ANY LEVEL OF FAMILIARITY:

The concept of artificial intelligence	55%
Cryptocurrency	42%
Metaverse	39%
Augmented Reality	34%
NFTs (Non-Fungible Tokens)	29%
Web 3.0	15%
DAO (Decentralized Autonomous Organiza	ations) 10%

## Americans divided on view of Al

Do you have a favorable or unfavorable opinion of the following?

#### AI (ARTIFICIAL INTELLIGENCE)

Favorable Unfavorable Don't know/ Not familiar/Skipper





## Most think AI will impact society significantly

#### 55%

55% think AI will be another piece of technology among many

#### 36%

36% thinks AI will fundamentally change American society

#### 6%

Only 6% think AI won't have much of an impact on society

Source: IPSOS – "Americans Hold Mixed Opinions on AI and Fear Its Potential to Disrupt Society, Drive Misinformation" 05.04.2023







#### **Government Role**

**44%** think it's the responsibility of the government

**64%** the government should take action to prevent the potential loss of jobs due to Al

## Americans disagree on who should regulate Al



#### Private Sector Role

**53%** think it's the responsibility of the companies developing AI

Americans don't fully trust companies to develop Al systems with the public's well-being in mind

- **25%** have somewhat or a great deal of trust
- 75% have little to no trust

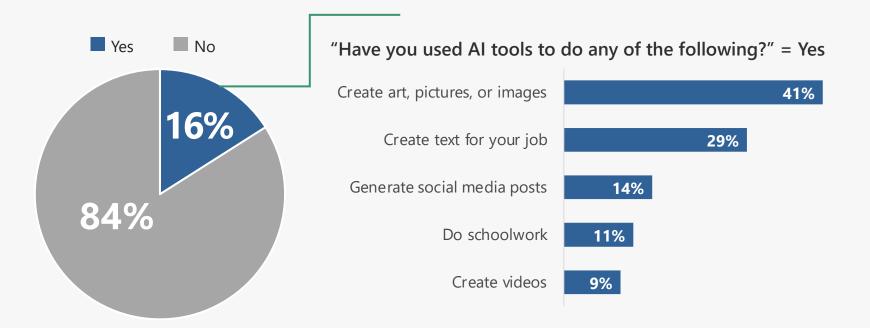
**Three in four (74%)** Americans say the tech industry generally has a good impact on the lives of average Americans





## **16% of Americans** have used generative AI systems

"Have you ever used a generative AI system, either text-based or visual (i.e., ChatGPT, Bard, Stable Diffusion, Midjourney, DALL-E)

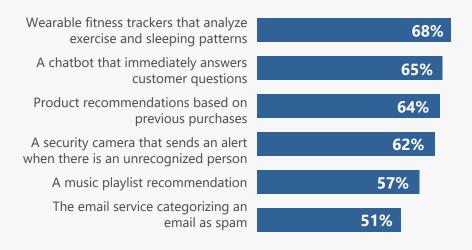


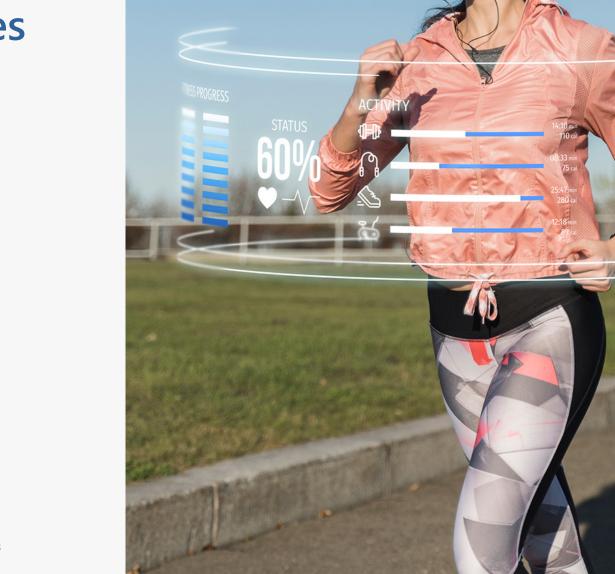


## Majority aware of AI use in existing everyday activities

However, only **30%** of US adults are aware of Al's role **in all 6** of these activities

## % of U.S. adults who identify that the following use artificial intelligence in multiple choice questions







## AI WORKPLACE



As more become familiar with AI, there's potential for increased confidence

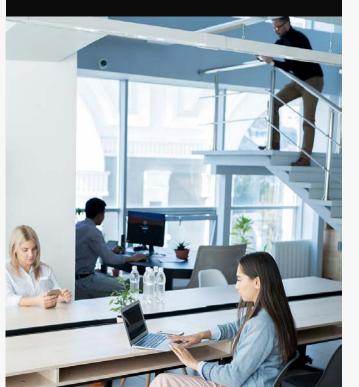
#### ANY AGREE:

### 62%

"Using AI in the workplace can save time and resources"

• 16% Strongly agree

• 46% Somewhat agree



### 56%

"Al-generated written work may contain biases or inaccuracies"



Half expect Al to change their job in the next 5 years; Quarter expect to be replaced by AI Al technology is already widely used in the workplace, but some fear that Al will render workers and their skills irrelevant

#### ANY AGREE: IT'S LIKELY AI WILL:

### **46%**

Change their jobs in the next 5 years

### 27%

Replace their current job in the next 5 years

### 38%

However, 38% feel AI will create new jobs and opportunities to make up for the jobs that are lost

Executives expect both positive and negative impact from generative AI



**76%** believe IT and software jobs will witness a positive impact with a widescale adoption of generative AI

**72%** said generative AI could play an important role in increasing productivity

**62%** felt AI would encourage innovation and help in creating more products and services



**88%** of the respondents don't think their workforce is prepared to adopt generative AI

**71%** of executives believe the IT/Tech function will need to hire as well as train employees for a smooth implementation of generative AI

**47%** expect decreased job security

**39%** believe AI would increase antisocial behavior in the office setup



## **AI CPG**



**CPGs** should leverage generative AI to influence retailer and shopper decisions



#### **4 ACTIONS FOR CPG COMPANIES**

## 02.

Identify, collect and catalog retailer AI uses

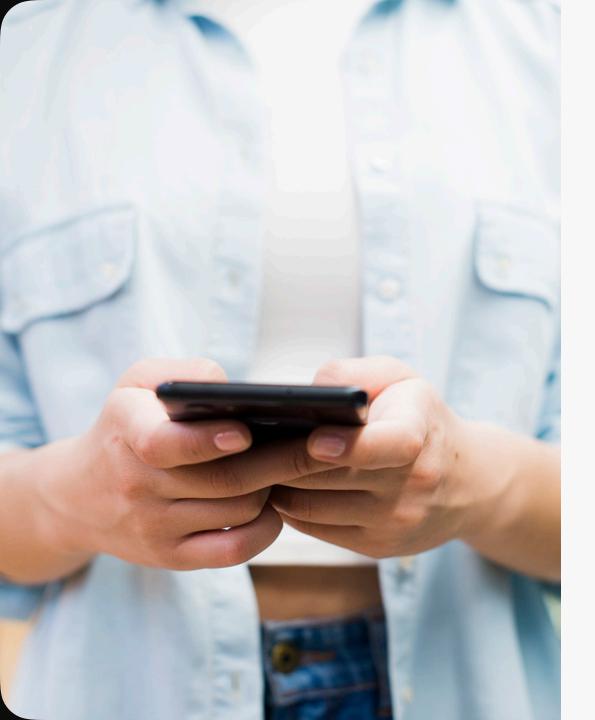
03.

Understand retailer algorithms to influence decisions

## 04.

Integrate Al into customer data platforms to efficiently understand how your customer thinks





## 88% of food retailers use technology to personalize shoppers' experience

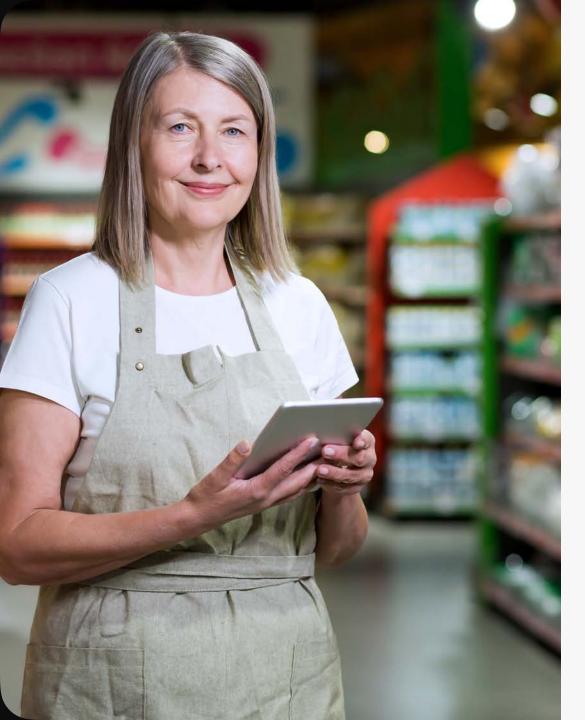
31% use Al



**Potential** 

Uses

- Leveraging customer data
- Making pricing decisions
- Making promotion decisions
- Improving process automation
- Customer engagement
- Security/anti-fraud



# 86% of grocers think AI will impact inventory forecasting and optimization

#### 67%

of grocers have discussed ChatGPT in senior-level meetings over the past year

#### 82%

say AI will be necessary to compete in the future

#### 13%

say they plan to spend non-budgeted funds developing AI solutions in 2023

## Al offers solutions across a variety of CPG industry needs



#### Marketing

- Customize product design
- New product development
- Photography and 3D rendering generation
- Marketing/sales content creation
- Customer sentiment classification
- Generate personalized targeted ads



#### **Customer Experience**

- Live customer FAQs
- Help customers find items in-store
- Answer product questions in real-time



#### Security

- Minimize front-end theft and weapon risk
- Minimize fraud
- Simulated safety testing
- Automated code debugging



#### **Resource Maximization**

- Improve process
  automation
- Fill labor voids
- Fulfill redundant tasks
- Maximize HR and IT functions



#### **Decision Making**

- Analyze large quantities of customer data
- Make decisions on pricing and promotion
- Forecasting and predictive modeling
- Financial reporting analysis
- Infrastructure mapping



## Top factors driving CPG interest in Al



### **01.** Sustainability/

Social Consumerism:

Navigating supply chain amid global crisis

## 02.

Digital Transformation/ Customer Experience:

Consumers have increased digital expectations and reduced patience

03.

<u>IIŞI</u>

#### Ethics/ Auditability:

More global connections complicate codes of conduct

## 04.

New Retail Landscape/ Omnichannel:

Rapidly changing marketplace brings new opportunities







## Understand risk of incorporating AI into business practices





## Tech experts split on human control of AI



#### say they will

- Humans and tech positively evolve for the majority
- Marketplace demands businesses protect human agency
- Expect cycle of both more and less human agency



#### say they will not

- Little incentive to honor human agency
- Humans value and give into convenience
- Al is too confusing and overwhelming to enable user agency

"By 2035, will smart machines, bots and systems powered by artificial intelligence be designed to allow humans to easily be in control of most tech-aided decision-making that is relevant to their lives?"



Source: Pew Research Center – "The Future of Human Agency" 02.24.2023

## Understanding AI definitions

**Artificial intelligence (AI):** The theory and development of computer systems able to perform tasks that normally require human intelligence, such as visual perception, speech recognition, decision-making, and translation between languages.

**Machine learning (ML):** A subset of AI that focuses on developing algorithms and models that allow computer systems to learn and improve from data without being explicitly programmed. ML algorithms are trained on large datasets to identify patterns and make predictions or decisions. It is a key technology behind many AI applications, such as image and speech recognition, natural language processing, and recommendation systems.

**Generative artificial intelligence (Generative AI):** A subset of machine learning where algorithms (such as ChatGPT) are used to create new content, including audio, code, images, text, simulations, and videos based on pattern recognition

Source: McKinsey and Company – "Can Al help you solve problems?" May 2023; Oxford Languages; LinkedIn – "5 ways Al can revolutionize the CPG industry" April 2023



## Al technologies offer benefits to the CPG industry

Demand forecasing

Customer service and support

Product development

Supply chain optimization

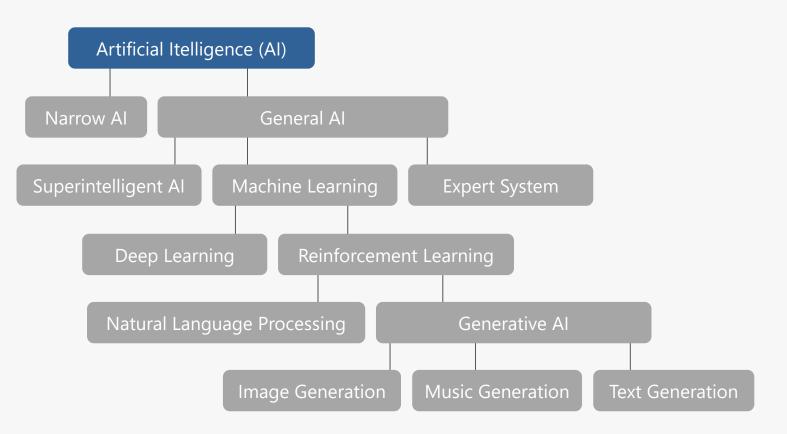
Personalization

New product development





## **Understanding AI**





### **AI** Timeline



#### Ongoing advancements in AI include:

- Reinforcement Learning
- Robotics

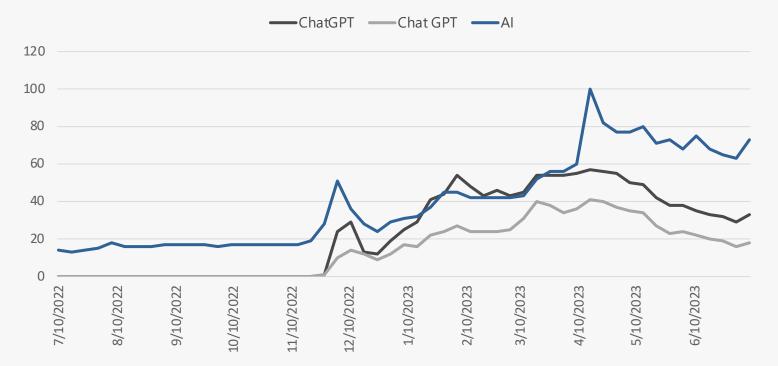
• Generative Models

- Al Ethics
- Autonomous
  Vehicles



## Online interest in Al spiked in recent months

Online Interest in AI Related Terms, July 2022 – July 2023





## **Instacart** invests in AI-inspired initiatives

This technology helps with the shopping process seamless by helping shoppers discover new products, generate lists, and learn new cooking techniques

Instacart just launched *Ask Instacart*, an AI-powered search tool that can:

- Understand what ingredients or dishes pair well
- Discover alternative ingredients
- Learn cooking techniques
- Generate lists
- Learn about item attributes
- Discover inspiration from open-ended questions
- The function also matches consumer needs with brand partners' sponsored product campaigns

Source: Instacart – "Bringing Inspiration, AI-Powered Search to the Instacart app with Ask Instacart" 05.31.2023

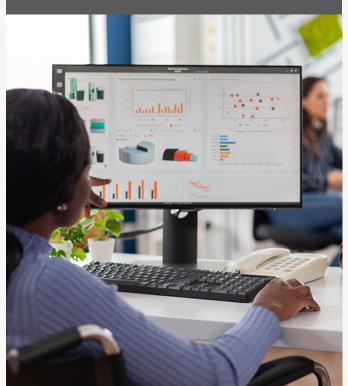
## 67%

have a good understanding of what artificial intelligence is



## 51%

know which types of products and services use artificial intelligence



Most feel they have a good understanding of the concept of AI



## Many remain nervous about Al-based services

### **52%**

say that products and services that use AI make them **nervous** 

**54%** 

agree that AI-based services have **more benefits than drawbacks** and the same percentage are excited about them

**52%** 

are still nervous about AI-based products and services





## Thank you.

